

CASE STUDY

Serving More Patients with Dentures that Scale

How Enable Dental—a 100% mobile DSO bringing care to underserved communities across 12 states—achieved dramatic efficiency gains with digital dentures from Dandy.





Summary

Enable Dental, a rapidly growing mobile DSO serving underserved patients across 12 states, first partnered with Dandy through a six-month pilot to see if they could replace their traditional denture workflow with a fully digital process. By the end of the pilot, Enable Dental had reduced appointments by nearly two visits per case, cut turnaround times by 40%, and unlocked more

than 10,000 annual appointments—helping clinicians serve more patients while delivering a better experience for elderly and homebound populations. Now, Enable Dental is deploying this workflow more broadly across their organization to realize greater efficiencies and reach more patients.

Key results

10K+

freed appointments annually

40%

reduction in turnaround time from start to finish for dentures

10%

reduction in hard cost per appointment

~1.6

fewer appointments per denture

THE CHALLENGE

Overcoming the analog denture bottleneck

Enable Dental is a rapidly expanding, 100% mobile DSO based in Austin, Texas. Their clinical teams bring professional dental care directly to patients' homes and care facilities—serving seniors, homebound individuals, and patients with medical complexities across 27 hubs in 12 states and is expanding to three more states this year.

With 6,000 annual denture cases, traditional analog workflows had become a bottleneck. Each denture required multiple in-person appointments—a particular challenge for a mobile operation where every extra visit means additional travel, setup, and coordination time.

The burden wasn't just operational. For patients who are elderly, homebound, or managing complex health conditions, every unnecessary appointment adds disruption for both the patient and their caregivers.



With Dandy's digital workflow, we're cutting almost two appointments per denture—that's a game-changer for a mobile practice where every visit involves travel, setup, and coordination."

Dr Nathan Suter
Chief Clinical Officer

THE SOLUTION

Transitioning to an efficient, fully digital workflow

Enable Dental partnered with Dandy to pilot a fully digital denture workflow across their mobile operations. Dandy's end-to-end digital workflow replaced the traditional analog process with intraoral scanners and chairside software deployed directly to mobile units.

Clinicians could now capture precise digital impressions on-site—eliminating messy physical impressions and reducing the number of visits required per denture. The digital workflow also enabled earlier issue detection, often removing the need for try-in appointments entirely. Combined with Dandy's clinical support team and fast lab turnaround, the pilot showed dramatic efficiency gains from day one.

THE RESULT

Meaningfully better care for patients

Based on pilot data, Enable Dental projects the following annualized impact across their current scale of 6,000 cases per year:

~1.6 fewer appointments per denture

Digital scanning and early issue detection eliminated unnecessary try-in visits

10k+ freed appointments annually

Recaptured capacity available for new patients or additional services

~Hard cost savings of 10%+

Operational costs (labor, transportation, etc.) declined with fewer visits per case

40% reduction in turnaround time

Patients get their dentures faster and clinicians can see more patients

For a 100% mobile operation, these efficiency gains compound. Every eliminated appointment saves not just chair time, but travel, setup, teardown, and coordination across units operating in 12 states.

These operational efficiencies translate into significant value. By eliminating an average of ~1.6 appointments per denture and reducing turnaround time by 40%, Enable Dental can recapture over 10,000 appointments annually, opening up capacity for new patients and additional services, a benefit that scales as Enable Dental continues to grow.

And for the patients they serve—many of whom are elderly, homebound, or living with disabilities—fewer appointments means less disruption and a meaningfully better care experience.



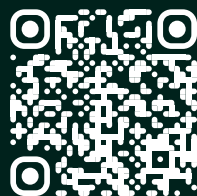
Before finalizing this partnership, we conducted a rigorous six-month pilot program. Our team vetted numerous dental labs and scanner combinations, focusing on quality, accuracy, and workflow efficiency. The results with Dandy were, quite frankly, exceptional.”

Dr Nathan Suter
Chief Clinical Officer

dandy

Ready to transform your denture workflow?

See how Dandy's digital lab platform can help your DSO cut appointments,
reduce costs, and unlock new production capacity.



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